SECTION 240 Prompt Payment

240.1 Prompt Payment Compliance and Procedures

240.1.1 General

Payment issues should be discussed at preconstruction meetings. Additional Special Provision 4 (ASP 4) covers prompt payment while payroll reporting requirements are covered under ASP 7.

ASP 4 requires contractors to pay subcontractors for completed work within 10 calendar days of receiving a progress payment. If the prime contractor will not be making payment to a first-tier subcontractor within the prescribed 10 calendar days, they are required to notify that subcontractor and the engineer in writing and explain why they will be withholding payment.

ASP 4 affords similar prompt payment responsibilities and rights to lower-tier contractors and their subcontractors. Lower-tier contractors must notify their subcontractors and explain the reason for withholding payment in writing, but there is not a requirement to directly notify the engineer.

ASP 4 is incorporated in department contracts and is available online at:

https://wisconsindot.gov/hcciDocs/contracting-info/asp-4.pdf

The engineer determines whether a relationship constitutes subcontracting under ASP 4. Arrangements between contractors and suppliers frequently contain industry-standard delivery and payment terms. The department typically will not consider supplier relationships as subcontracting. Likewise, the department will not consider lower-tier contractual relationships a supplier might have as subcontracting.

The engineer should provide acceptance and payment information and attempt to facilitate discussions aimed at resolving first-tier prompt payment issues. Typically, the engineer needs to contact the affected subcontractor to hear their side of the issue. Hopefully follow-up conversations can resolve the issue before the subcontractor files a written complaint.

The department expects a lower-tier prompt payment issue to be resolved by the parties to that lower-tier subcontract. The engineer may offer an opinion as to whether the relationship in question constitutes subcontracting under ASP 4 and can provide acceptance and payment information. The department will entertain written complaints from lower-tier subcontractors.

240.1.2 Complaint Procedure

240.1.2.1 Complaints from First-Tier Subcontractors

The engineer should contact both parties and attempt to resolve the complaint. It is critical that the engineer document department actions when a prompt payment complaint is received as follows:

- 1. The project engineer writes a memo to the project files regarding the complaint received.
- 2. The project engineer/manager sends letters to all subcontractors asking if they have been paid promptly. Try to be as specific as possible. Cite the particular estimate dates that the complaint involves. Ask the subcontractors to respond within ten days regardless of if they have, or have not, been paid promptly. Copy the Bureau of Project Development oversight engineer for the region. An example letter is shown in Figure 240-1.
- 3. If the subcontractors' replies indicate that more than the complainant have payment issues, the project manager/area supervisor sends the prime contractor a letter directing them to pay within ten days or provide a "just cause" explanation for withholding payment. Direct the prime contractor to inform the engineer when all payments have been made. An example letter is shown in Figure 240-2. Copy the Bureau of Project Development oversight engineer for the region.
- 4. If the issue is not resolved, inform (via registered mail) the prime contractor that they are in default and that the department is referring the matter to the Bureau of Project Development for appropriate action. The Regional Project Development Chief should write this letter. An example letter is shown in Figure 240-3. Copy the Bureau of Project Development oversight engineer for the region. Copy the prime contractor's bonding company also.
- 5. If the issue is resolved send a closure letter to the complainant. Copy the Bureau of Project Development oversight engineer for the region.

240.1.2.2 Complaints from Lower-Tier Subcontractors

The engineer should notify the contractor when complaint is received and ask them to resolve the issue among the parties to the lower-tier subcontract. It is critical that the engineer document department actions when a prompt payment complaint is received as follows:

- 1. The project engineer calls or emails the contractor to notify them that a complaint was received and to request that the contractor resolve the issue.
- 2. The project engineer writes a memo to the project files regarding the complaint received and notification of contractor.

Construction and Materials Manual

FIGURE 240-1 Example Letter

WisDOT Division of Transportation System Development Southwest Region 3550 Mormon Coulee Road LaCrosse, WI 54601-6767 Governor Tony Evers
Secretary Kristina Boardman
wisconsindot.gov
Telephone: (608) 785-9022
FAX: (608) 785-9969

Email: Lacrosse.DTSD@dot.wi.gov



January 10, 2025

Attn:

Subcontractor XYZ 120 Roy Road Madison, WI 53711

Subject:

Project ID: 1202-02-72

Main Street; N. Village to S. Village Limits

County, STH XX

Dear Subcontractor XYZ,

Our records indicate that your firm either performed work or furnished materials for AAA Construction on the above referenced report.

Addition Special Provision 4 states, "Within 10 calendar days of receiving a progress payment for work completed by a subcontractor, pay the subcontractor for that work." We are asking all subcontractors on the approved sublet list if they have been paid promptly in accordance with ASP-4.

Please respond back to *John Smith* stating whether you have or have not been receiving prompt payment on this project. If payments have been received late or have not been received at all, please include details such as estimate number(s), date(s) payment was received, balances owed, and any other pertinent information.

I request that you reply to me on this matter by May 20, 2021, so that we can resolve any potential issues in a timely manner. If you have any questions regarding this issue or would like more clarification, please contact me at 608-555-5555.

Sincerely,

John Smith

John Smith Project Manager

Cc: AAA Construction (Contractor) BPD Oversight Engineer

FIGURE 240-2 Example Letter

WisDOT Division of Transportation System Development Southwest Region 3550 Mormon Coulee Road LaCrosse, WI 54601-6767 Governor Tony Evers
Secretary Kristina Boardman
wisconsindot.qov
Telephone: (608) 785-9022

FAX: (608) 785-9969 Email: Lacrosse.DTSD@dot.wi.gov



January 10, 2025

AAA Construction 6301 E. Martin Street PO Box 8905 Eau Claire, WI 53700-8905

Subject:

Prompt Payment to Subcontractors, Project ID 1001-06-72 Manhat Street, City of Osseo, CTH XX, Trempealeau County, WI

Gentlemen.

It has come to our attention that you have not compensated your sub-contractors for all their work completed on the subject project.

Addition Special Provision 4 states, "Within 10 calendar days of receiving a progress payment for work completed by a subcontractor, pay the subcontractor for that work."

The letter serves to inform you that you have ten (10) days to either pay for the satisfactory work performed by your sub-contractors or provide the Department with "Good Cause" for non-payment. Absent of "Good Cause", when your payment is made, please send a copy of the check to the Region Office as verification that you followed through on your contract obligations. If you fail to comply, the Department may proceed with "Terminating the Contract for Default" per subsection 108.12 of the Standard Specifications.

If you have any questions regarding this issue or would like more clarification, please contact me at 608-555-5555.

Sincerely,

Roy Robbe

Roy Robbe Project Manager

Cc: BPD Oversight Engineer

Bonding Company

Region File

FIGURE 240-3 Example Letter

WisDOT Division of Transportation System Development Southwest Region 3550 Mormon Coulee Road LaCrosse, WI 54601-6767 Governor Tony Evers Secretary Kristina Boardman wisconsindot.gov

Telephone: (608) 785-9022

FAX: (608) 785-9969

Email: Lacrosse.DTSD@dot.wi.gov



January 10, 2025

AAA Construction 6301 E. Martin Street PO Box 8905 Eau Claire, WI 53700-8905



Subject:

Prompt Payment to Subcontractors, Project ID 1001-06-72 Manhat Street, City of Osseo, CTH XX, Trempealeau County, WI

Gentlemen.

It has come to our attention that you have not compensated your sub-contractors for all their work completed on the subject project.

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The letter serves to inform you that you have ten (10) days to either pay for the satisfactory work performed by your sub-contractors or provide the Department with "Good Cause" for non-payment. Absent of "Good Cause", when your payment is made, please send a copy of the check to the Region Office as verification that you followed through on your contract obligations. If you fail to comply, the Department may proceed with "Terminating the Contract for Default" per subsection 108.12 of the Standard Specifications.

If you have any questions regarding this issue or would like more clarification, please contact me at 608-555-5555.

Sincerely,

Roy Robbe

Roy Robbe Project Manager

Cc: BPD Oversight Engineer Bonding Company

Region File