

FINANCIAL STATEMENT

MV2195 11/2000 s.345.17 or s.946.32 Wis. Stats.

| |
|--------------------------|
| Financial Statement Date |
|--------------------------|

Wisconsin Department of Transportation

The figures in this financial statement show assets and liabilities as of the specific date shown above, which MUST be within the past 90 days.

| | | | | | | |
|---|--|------------------------------|------|-------|------------------------------------|--|
| Legal Name | | Area Code - Telephone Number | | | License Numbers of ALL Dealerships | |
| Business Address | | Post Office Box Number | City | State | Zip Code | Business Entity |
| Name and Title of Owner, Partners, Association Members, Corporation Officers and Shareholders, LLC Managers and Members | | | | | | <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Partnership <input type="checkbox"/> Corporation <input type="checkbox"/> Association <input type="checkbox"/> LLC |

ASSETS

LIABILITIES

| | Amount | | Amount |
|---|----------|---|----------|
| 1. Cash on Hand - Not cash in bank | \$ _____ | 43. Accounts Payable | \$ _____ |
| 2. Cash in _____ { Show name | _____ | 44. Notes Payable - Bank, Schedule C | _____ |
| 3. Cash in _____ of bank | _____ | 45. Notes Payable - Other, Schedule C | _____ |
| 4. Securities Owned - Complete Schedule A | _____ | 46. Customer deposits on motor vehicles | _____ |
| 5. Contracts in Transit - No. _____ | _____ | to be delivered, Attach itemized list | _____ |
| Receivables | | 47. Dividends Declared - Not Paid | _____ |
| 6. Time contracts dealer holds on MVs or RVs | _____ | 48. Accrued Payroll | _____ |
| 7. Time contracts dealer holds on merchandise | _____ | 49. Accrued Taxes or Rent | _____ |
| 8. Open Accounts less than 90 days | _____ | 50. Social Security, U.C., Withholding | _____ |
| 9. Open Accounts past due | _____ | 51. Sales Tax Owed | _____ |
| 10. Others - Describe _____ | _____ | 52. No. _____ New cars, cycles, RVs or | _____ |
| Inventories- At lower of cost or book | | Mopeds, Floor-Planned * | _____ |
| 11. No. _____ New cars, cycles, RVs or Mopeds | _____ | 53. No. _____ New trucks, Floor-Planned * | _____ |
| 12. No. _____ New trucks | _____ | 54. No. _____ Implements, Floor-Planned * | _____ |
| 13. No. _____ Implements | _____ | 55. No. _____ Demonstrators, Floor-Planned * | _____ |
| 14. No. _____ Demonstrators | _____ | 56. No. _____ Used vehicles, Floor-Planned * | _____ |
| 15. No. _____ Used vehicles | _____ | * List in Schedule D | _____ |
| 16. New Parts | _____ | 57. Other Liabilities, including contingent liabilities | _____ |
| 17. Accessories | _____ | 58. Total Lines 43-57 inclusive | \$ _____ |
| 18. Gas, oil, grease | _____ | Mortgages Payable On: Schedule B | |
| 19. Other Inventory - Describe _____ | _____ | 59. Land and Buildings - Dealer Business | _____ |
| 20. _____ | _____ | 60. Land and Buildings - Other | _____ |
| 21. _____ | _____ | 61. Machinery, Tools and Equipment | _____ |
| Prepaid Expenses | | 62. Office Furniture and Fixtures | _____ |
| 22. Taxes and Interest | _____ | 63. Leased Vehicles | _____ |
| 23. Rent and Insurance | _____ | 64. Other _____ | _____ |
| 24. Other Prepaid Expenses | _____ | 65. Judgments Outstanding | _____ |
| 25. Total Lines 1-24 inclusive | \$ _____ | Depreciation/Amoritzation Reserve, Sch. B | |
| Fixed Assets- Complete Schedule B | | 66. Land and Buildings - Dealer Business | _____ |
| 26. Land and Buildings - Dealer Business | _____ | 67. Land and Buildings - Other | _____ |
| 27. Land and Buildings - Other | _____ | 68. Amortization of Leaseholds | _____ |
| 28. Leasehold Improvements | _____ | 69. Machinery, Tools and Equipment | _____ |
| 29. Machinery, Tools and Equipment | _____ | 70. Office Furniture and Fixtures | _____ |
| 30. Office Furniture and Fixtures | _____ | 71. Leased Vehicles | _____ |
| 31. Leased Vehicles | _____ | 72. Other _____ | _____ |
| Deferred Assets | | 73. Total Liabilities & Reserves Lines 58-72 incl. | \$ _____ |
| 32. Deposits on contracts | _____ | Net Worth | |
| 33. Factory reserve or bonus | _____ | 74. Capital Stock | _____ |
| 34. Finance reserve including holdbacks | _____ | 75. Treasury Stock - if any | _____ |
| 35. Officers notes and accounts (corporation) | _____ | 76. Partners' Investments - partnership | _____ |
| 36. Advances to employes | _____ | 77. LLC Members' Contributions | _____ |
| 37. Others _____ | _____ | 78. Surplus beginning of year | \$ _____ |
| Other Assets Not Listed Above | | 79. Profit this year | _____ |
| 38. _____ | _____ | 80. Total Lines 78-79 incl. | _____ |
| 39. _____ | _____ | 81. Less Div./Dist. Declared | _____ |
| 40. _____ | _____ | 82. Total Surplus | _____ |
| 41. _____ | _____ | 83. Net Worth | _____ |
| 42. Total Assets (Lines 25-41 inclusive) | \$ _____ | 84. Total Lines 73+83 (Equals Total Assets) | \$ _____ |

SCHEDULE A - SECURITIES OWNED - Line 4 of Financial Statement

| NO. OF SHARES OR FACE AMOUNT | ISSUER OF STOCKS OR BONDS | REGISTERED IN NAME OF | BOOK VALUE | MARKET |
|--|---------------------------|-----------------------|------------|----------|
| | | | | |
| | | | | |
| | | | | |
| None of the above items are pledged as security except items _____ in the amount of \$ _____ | | | | TOTAL \$ |

SCHEDULE B - FIXED ASSETS AND RESERVES - Lines 26-31 and 58-71 of Financial Statement

| PROPERTY LOCATION | TITLE IN NAME OF (Specify if Joint) | ASSESSED VALUE | COST OR MARKET | INDEBTEDNESS | |
|----------------------------------|-------------------------------------|----------------|----------------|--------------|---------|
| | | | | AMOUNT | TO WHOM |
| A Real Estate Dealer Business | | | | \$ | |
| B Real Estate Other | | | | | |
| C Leasehold Improvements | | | | | |
| D Machinery, Tools and Equipment | | | | | |
| E Office Furniture and Fixtures | | | | | |
| F Leased Vehicles | | | | | |
| G Other | | | | | |

SCHEDULE C - NOTES PAYABLE TO BANKS AND OTHERS - Lines 44 and 45 of Financial Statement

| PAYABLE TO | SECURITY, IF ANY | DATE DUE | AMOUNT |
|------------|------------------|----------|--------|
| A | | | |
| B | | | |
| C | | | |
| D | | | |
| TOTAL | | | \$ |

SCHEDULE D - FLOOR-PLAN LIABILITY PAYABLE - Lines 52 - 56 of Financial Statement

| FINANCE COMPANY NAME AND ADDRESS | NUMBER OF UNITS | AMOUNT |
|---|-----------------|----------|
| A | | |
| B | | |
| C | | |
| Note: If floor-plan liability or the number of units floor-planned under items 52-56 inclusive, exceeds the inventory value or the number of units listed under items 11-15 inclusive, please furnish us with an explanation. | | TOTAL \$ |

I, the undersigned, certify under penalty of s.946.32 or 345.17 Wis. Stats., that this financial statement and supporting schedules submitted on behalf of the named applicant are true to the best of my knowledge.

X _____

(Authorized Dealership Agent, Title)

(Date)