



WISCONSIN DEPARTMENT OF TRANSPORTATION
July 2023 Solicitation

Interview Notification Letter

Two firms have been selected to interview for solicitation NW-05:

Project ID: 1199-00-20
Superior - Duluth
Douglas County

All interviews will take place on August 1, 2023, at the Northwest Region Office - Superior; 1701 N. 4th St., Superior, WI 54880. Please restrict your team to a maximum of 5.

Table with 2 columns: Time, Firm. Row 1: 9:00 am, CORRE, Inc. Row 2: 11:00 am, TerraVenture Advisors, LLC with subconsultants The Highland Group, Valbridge Property Advisors, Commercial Property Consultants, Asset Business Solutions, and Metropolitan Appraisal.

- This 60-minute interview includes both the 55-minute presentation and the 5-minute question/answer session.
• Provide six copies of the presentation at the beginning of the interview and email a PDF copy to consultant.services@dot.wi.gov.
• Additional materials (NOIs, resumes, projects, etc.) will be accepted.
• You may arrive 10 minutes early to set up.
• Please bring HDMI compatible equipment including laptop and a 10ft HDMI cord to use the room's TV screen.
• Questions should be directed to DOT Consultant Services at consultant.services@dot.wi.gov; no other WisDOT or municipal employee may be contacted.

Questions

Please be prepared to answer the following questions in order provided during your interview:

- 1) Project Management Real Estate Project Delivery (Including large business/Industrial acquisition, relocation, and appraisal) – What are your team's qualifications from the past decade, capacity to deliver over the next three years, and strategies for success on this project?
2) Short Delivery Schedules and Schedule Changes (Delivery schedules may change quickly requiring shorter timelines for acquisition and relocation) – What is your team's approach and strategy to successfully adapt to schedule changes?
3) Appraisals for Complex/Major Transportation Projects (Including severance damages and cost to cure issues such as loss of parking, proximity, and landscaping) – What is your team's experience, approach, and strategy for success?
4) Real Estate Acquisition and Relocation for Complex/Major Transportation Projects (Working with business/property owners and tenants; implementing the Uniform Relocation Assistance and Real Property Acquisition Act) – What is your team's experience, approach, and strategy for success?
5) Eminent Domain for Complex/Major Transportation Projects (Including negotiation and acquisition) – What is your team's experience, approach, and strategy for success?