



DBE REPORTER

OFFICE OF BUSINESS OPPORTUNITY AND EQUITY COMPLIANCE

Spring 2021

WISDOT COVID 19 INFORMATION: [HTTPS://WISCONSINDOT.GOV/PAGES/COVID-19.ASPX](https://wisconsindot.gov/pages/covid-19.aspx)

35th Annual DBE Workshop and Secretary's Golden Shovel Awards

35TH DBE WORKSHOP & SECRETARY'S GOLDEN SHOVEL AWARDS

THE YEAR OF THE PIVOT

Perhaps the 35th DBE Workshop & Secretary's Golden Shovel Awards program was not what anyone expected. Being on the heels of the year 2020, it was, dare we say - "unprecedented".

When planning started for the 35th annual program, no one knew what to expect except that an in-person format could not move forward, as usual, in a time of Social Distancing.

"Change is difficult, not to change is fatal"

– William Pollard

Rather than cancel the popular two day "in person" networking event, WisDOT staff and consultants embraced the need to change in early October 2020, when there were nearly 200,000 confirmed Covid-19 cases in Wisconsin. In less than a month, the online networking events platform called WHOVA was selected, and internal training began.

By the February 2021 conference, the number of cases in our State had more than doubled. Certainly, no in person event could have been possible, under the circumstances.

Two hundred eighty-seven individuals registered for the virtual event and three hundred total attendees joined in, inclusive of WisDOT staff and consultants.

BUILDING A ROAD TO ONE WISCONSIN

The format helped coin the tag line above. The event attracted participants from all regions and made it possible for attendees in all 65,498 square miles of the state to participate. The first day of the conference was a bit an "off road" adventure. Challenges are to be expected in changing terrain but we got back on the road to a successful event.

SURVEY RESPONDENTS

- Approximately 30% of survey respondents were certified DBE firms, of which 80% had worked with WisDOT previously. 12% of all survey respondents were from State or local governments.
- Just over 22% were Prime Contractors serving as road builders with just under 3% from General Contractors operating in the vertical construction space.
- Just under 11% were WisDOT employees with an equal percentage classified as "other".

CONTINUED ON NEXT PAGE

The DBE Reporter newsletter is published by the Office of Business Opportunity & Equity Compliance to educate, highlight, and connect DBE businesses and supporters.

DBE Support Services
6150 W. Fond Du Lac Avenue, Milwaukee, WI 53218
Website: <https://wisconsindot.gov/Pages/doing-bus/civil-rights/dbe/default.aspx>



WHAT'S YOUR WHY?

GSA attendees were asked, why did you attend the program, and the responses were as diverse as the individuals. Just over 50 % of the responses came for the DBE workshops.

- Nearly 40% came to network with Contractors and Consultants.
- 35% came for the keynote speakers and just under 20% for the Golden Champion awards.
- Just over 12% came for the workshops with PDH credit.
- 81% of participants that attended sessions offering PDH credit found them beneficial.
- Moreover, PDH credit was mentioned four out of 17 times in comments as being helpful.
- 76% of responders thought the conference duration was appropriate.
- 58% thought the program book was helpful and 73% thought the same about the general sessions.

WHOVA PLATFORM

If there was an event controversy, it was clearly the change in format from an "in person" to virtual program. To say people do not like change would be an oversimplification without examining what could have been done to improve the user experience.

Opinions were on both ends of the spectrum on Whova, with those who appreciated the platform and those who thought it was difficult. It is worth noting that 60% of those responding found the platform to be useful, though participants missed personally connecting with others.

In an online, *Inc.* magazine article, the author offered five reasons people resist change and what to do about it.

1. People fear being different especially when there is no precedent, as we are creatures of habit.
2. People feel overwhelmed or stressed.
3. People fear a departure from the status quo.
4. People lack trust in the one making changes.
5. People know change brings a new set of possibilities and problems.

The issue of "what to do about it" is far from the scope of this brief report, yet we will continue to seek ways to optimize the event for all attendees.

Wisconsin Department of Transportation 2021 Secretary's Golden Shovel Award



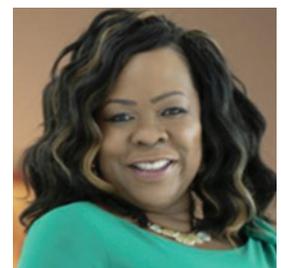
Dan Zignego



Richard "Rocky" Marcoux

Winners

Community Traffic Control
 Dan Zignego, Zignego Co. (*retired*)
 Integrity Grading & Excavating, Inc.
 JT Engineering, Inc.
 M&J Krueger Trucking, LLC
 Michele Carter, OBOEC Director,
 DBE Program Chief (2007-2020)
 Monarch Paving Company
 P3 Development Group
 Rocky Marcoux, Commissioner,
 City of Milwaukee, Department of
 City Development (*retired*)



Michele Carter

Golden Shovel
Award Winners

CLICK
to view video

WisDOT Overall DBE Goal Summary Report

Overall DBE Annual Goal - 12.41%

October 1, 2020 to March 31, 2021

Overall Federal Funds: \$573,994,826

Overall DBE Goal Committed: \$85,090,425

Overall DBE Goal Percent: 14.82%

CONSTRUCTION Committed (Oct-Mar)

Federal Funds: \$507,422,786

Assigned DBE Goal: \$73,510,085

DBE Goal Committed: \$71,146,563

DBE Construction % Committed: 14.02%

Conscious Attainment: 13.20%

Neutral Attainment: 0.82%

Total Contracts: 141

Requested GFE: 44

Approved GFE: 39

CONSULTANT Committed (Oct-Mar)

Federal Funds: \$66,572,040

DBE Goal Committed: \$13,943,862



Welcome Maria!

OBOEC welcomes **Maria Rojas-Monroy** as the **DBE Utilization Engineer!**

This new position will oversee processing additional DBE commitments, participate in GFE reviews, assist with resolution of issues related to DBE commitments, and engage in the CUF monitoring program for construction. Maria has been with WisDOT since 2011, most recently serving on the I39/90 team in Edgerton, WI. Maria's strong background in civil engineering as well as her significant engagement as a volunteer in programs that support community development and sustainable housing, and her passion for supporting under-served communities, are some of the reasons Maria is a great fit for our team.



MENTOR



R.G. Huston Co. Inc.
Brad Huston and
Dennis Richardson
*Earthwork, Grading, Sewer
& Water and Bridges*

WHY GET INVOLVED?

"The Huston's have always had a strong family and have adopted a give back to community-based philosophy. Working with Karen and her firm have been a refreshing view of our construction industry."

PROTÉGÉ



M&J Krueger Trucking LLC
Karen Krueger
DBE Trucking services

WHY GET INVOLVED?

"This program is a great way to help the upcoming companies get the resources to succeed. We have, since then, grown our gross sales to a little over 3.75% over one year."



James Peterson & Sons
Paul Church
*Road building, underground
utilities, aggregates*

WHY GET INVOLVED?

"JPS got involved in the program because we wanted to help further the opportunities for Wisconsin Interstate Contracting."



Wisconsin Interstate Contracting LLC
Renee Koebe
*Erosion control, restoration,
cable, guardrail, signage,
clearing & excavation*

WHY GET INVOLVED?

"Wisconsin Interstate Contracting, LLC got involved in the Mentor-Protégé Program in order to develop business relationships and gain valued knowledge and experience from a mentor in the industry in efforts to grow our business."



Zignego Construction, Inc.
John W. Zignego
*Prime Contractor – Concrete
Pavement*

WHY GET INVOLVED?

"It was important to myself and to my company to work with a DBE because we want to see more DBE involvement in our industry. I feel fortunate that we got paired with a great company in Great Lakes Power Vac because I really enjoy talking to Dan and Greta."



Great Lakes Power Vac, LLC
Dan Bemis and Greta Smith
*Hydro-excavation, dry vac,
water blasting, culvert
cleaning, industrial and
construction related cleaning*

WHY GET INVOLVED?

"We are delighted to report that, since joining the program, our mentor, Zignego Corp, has provided us with many critical marketing insights, decision making tools, estimating support, and networking assistance that has helped us redefine our approach to market entry."



Pfeifer Brothers
Scott Westenberg
*Infrastructure, planning,
management & development*

WHY GET INVOLVED?

"We have both gained through understanding each other's business and the impact of financial management on the business. . . . we look forward to continuing our working relationship."



Clear Cut Solutions
Quinn Long
*Specialty Saw Cutting, Core
Drilling, Concrete Sawing*

WHY GET INVOLVED?

"As a member of the MPC program, I have been able to learn how to approach doing business with Wisconsin DOT Contactors in an open conversational environment. I am able to provide a service that I did not have prior to enrolling in this program."

MENTOR



Vinton Construction Co.
John Streu
Heavy Civil, Grading and
Excavating, Utility

WHY GET INVOLVED?

"We felt that the Mentor-Protégé Program was a great way to improve our relationship with the DBE community and to be able to help one specific firm."

PROTÉGÉ



Double D Landscape
Lynette Bastian
Landscaping

WHY GET INVOLVED?

"... there is always more to learn and saw this as an opportunity to fine-tune our processes. We are in the somewhat early stages of our pairing yet look forward to completing it."



Payne + Dolan,
A Walbec Company
Trevor Wallner

WHY GET INVOLVED?

"We believe a strong Mentor-Protégé program adds value to our community while fostering inclusion and diversity among DBE firms. Walbec is committed to growing the next generation of businesses through knowledge, sharing and support."



Dairyland Energy Solutions, Inc.
Christopher Martinez

WHY GET INVOLVED?

"We are looking internally to see which of our estimators we can use to target DOT bids and management. We hope to get some traction on the bidding while there is still snow on the ground so we can begin to get equipment and people on the ground in the spring!"



Kerry Miller
Heavy Civil, Grading and
Excavating, Utility

WHY GET INVOLVED?

"We applied to form a partnership with George VanZile. I have been the lead on this and have really enjoyed working with George."

Vanzile Contractors
George VanZile

WHY GET INVOLVED?

"With my mentor's help I was able to successfully bid with another Prime contractor and was awarded two jobs."



Parisi Construction
Jeff Parisi
Infrastructure, Planning,
Management and
Development

WHY GET INVOLVED?

"We have both gained through understanding each other's business and the impact of financial management on the business"



Behnke Materials Engineering
Signe Reichelt
DBE Trucking

WHY GET INVOLVED?

"We initially got involved to improve budgeting and grow our business outreach in the state of Wisconsin. Since the start our mentor has been terrific to work with and has helped us improve our company. We are very happy with the results."

WisDOT FY 21 Newly Certified DBE Firms (October to March 2021)

Agency Landscape + Planning, LLC

Gina Ford
617-512-8702
gina@agencylp.com
450 Lawn Street, Cambridge, MA 02138

Landscape Architecture Services
541320 - Landscape Architectural Services

Alan's Trucking, LLC

Jaime Sanchez
414-628-2576
alans27trucking@gmail.com
3578 S. 47th Street, Greenfield, WI 53220

Dump Trucking
484220 - Trucking, Local

ARC Alternative and Renewable Construction, LLC

Lonnie Coplen
917-757-4838
lonnie.coplen@arc-dec.com
P.O. Box 453, Cragmoor, NY 12420

Strategic Planning and Consulting
541611 - Administrative Management and Consulting Services

Arteaga Landscapes & Erosion Control, LLC

Julio Arteaga
244-444-8675
julio@arteagalnd.com
2413 Periwinkle Way, Round Lake IL 60073

Construction Landscaping
561730 - Landscaping Services

Aviatrix Communications, LLC

Kathryn Franco-Jones
760-717-1888
katie@aviatrixcommunications.com
11534 Windcrest Ln, San Diego, CA 92128

Airport and Aviation-related Public Relations and Crisis Communications
541820 - Public Relations Agencies

Awesome Cleaning Technicians, LLC

Kim Robinson
414-690-7165
awesomecleaningtechnicians@gmail.com
2967 N. 29th St., Milwaukee, WI 53210

Janitorial Services
561720 - Janitorial Services

Big Guy Trucking, LLC

Marquis Jones
414-690-9656
bigguytruckingllc@yahoo.com
11414 W. Park Place, Milwaukee, WI 53224

Dump Trucking
484220 - Trucking, Local

Bowlin Trucking, LLC

Jeff Bowlin
414-793-5229
jeffbowlintrucking@gmail.com
5517 N. 55th Ave., Milwaukee, WI 53218

Dump Trucking
484220 - Trucking, Local

Carolina Construction Supplies, LLC

Victoria Volponi
803-931-6660
vicki.CarolinaSupplies@gmail.com
1349 Hamlin Road, Mt. Pleasant, SC 29466

Supplier of Construction Supplies and Apparel
423390 - Other Construction Material Merchant Wholesalers

Chicago Ornamental Iron, Inc.

Jonathan Samek
773-321-9635
jonathan@coicompany.com
1237-51 W. 47th Street, Chicago, IL 60609

Structural Steel Erection
238120 - Structural Steel and Precast Concrete Contractors

E-Squared Consulting Corporation

Richard Easley
703-858-5588
reasley@e-squared.org
43969 Tavern Dr., Ashburn, VA 20147

Intelligent Transportation Systems
541618 - Other Management Consulting Services

G.W. Peoples Contracting Co., Inc.

Melvin Clark Jr.
202-488-7185
rbanks.gwpeoples@gmail.com
2011 Crystal Drive, Arlington, VA 22202

Railroad Track Construction
237990 - Other Heavy and Civil Engineering Construction

E & G Trucking, LLC

Gabrielle Hernandez
920-243-3134
g.giacomin@yahoo.com
1748 S. 61st St., West Allis, WI 53214

Dump Trucking
484220 - Trucking, Local

Franco Trucking, LLC

Apolonio Franco
708-860-5448
polito3576@gmail.com
2046 S. 59th Street, Milwaukee, WI 53219

Dump Trucking
484220 - Trucking, Local

Guytec Steel, Inc.

Casel Sattar
718-821-9500
bob@guytecsteel.com
1106 Wyckoff Ave., Ridgewood, NY 11385

Metal Fabrication
238120 - Structural Steel and Precast Concrete Contractors

Helberg Electrical Supply, LLC

Deidre Helberg
516-868-8028
dhelberg@hesepp.com
12 Filmore Place, #B, Freeport, NY 11520

Supplier of Electrical and Lighting Parts, Supplies and Products
423610 - Electrical Apparatus & Equipment

HF Enterprises, LLC

Hussam Fudeh
414-368-7759
hrs2002us@gmail.com
541 W. Armour Ave, Milwaukee, WI 53207

Dump Trucking
484220 - Trucking, Local

Illuminative Strategies, Inc.

Geralyn James
949-547-1493
geralyn@illum-strat.com
4609 Wildcat Run, Springfield, IL 62711

Consultant Optimization and Organizational Performance Consulting
541611 - Administrative Management and General Management

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Industry Trucking, LLC

Corey Williams
414-627-2679
jdempsey.c@gmail.com
7309 West River Rd., Caledonia, WI 53108

Dump Trucking
484220 - Trucking, Local

Lyons View Manufacturer & Supply, Inc.

Joshua Davis
630-536-7985
jdavis@lyonsviewmfg.com
5261 W. Harrison Street, Chicago, IL 60644

Lighting Fixture Manufacturing
335129 - Other Lighting Equipment Manufacturing

Martino's Trucking, LLC

Martin Sanchez
414-737-4886
martinsa1579@gmail.com
12100 W. Waterford Ave, Greenfield, WI 53228

Dump Trucking
484220 - Trucking, Local

Mavo Concrete Sawing Services, Inc.

Judy Konkler
612-749-5416
twilliams@mavo.com
2300 Clayton Road, Concord, CA 94520

Concrete Cutting, Coring and Sawing
238990 - All Other Specialty Trade Contractors

MKZ Trucking, LLC

Marwin Zanders
414-477-2860
markzcadi@att.net
4044 N. 18th Street, Milwaukee, WI 53209

Dump Trucking
484220 - Trucking, Local

Pepe's Trucking, LLC

Jose Cadena Sanchez
414-551-2188
che_pepe10@hotmail.com
2141 S. 75th Street, Milwaukee, WI 53219

Dump Trucking
484220 - Trucking, Local

Perez Trucking, LLC

Felipe Perez
414-502-4459
felipeperezlimon@gmail.com
5001 S. 68th Street, Greenfield, WI 53220

Dump Trucking
484220 - Trucking, Local

RAM's Trucking II, LLC

Ramiro Nungaray
414-975-1015
ramirosvt69@yahoo.com
5631 West Bottsford Avenue, Greenfield, WI 53220

Dump Trucking
484220 - Trucking, Local

Retrac Business Group, LLC

Wayne Carter
414- 793-9742
carter689@gmail.com
5629 N. Bethmaur Ln., Glendale, WI 53209

Dump Trucking
484220 - Trucking, Local

Roman Logistics, LLC

Jonathan Roman
925-348-1343
romanlogisticsllc@gmail.com
5254 S. 13th St., Milwaukee, WI 53209

Dump Trucking
484220 - Trucking, Local

S&S Wise Trucking, LLC

Sandra Wise
414-801-2824
swise@wi.rr.com
9133 N. Pearlette Ln, Brown Deer, WI 53223

Dump Trucking
484220 - Trucking, Local

Security Logistics Group, Inc.

David McGrew
708-704-3979
dmcgrew@securitylogisticsgroup.com
14170 S Cicero Ave, Crestwood, IL 60418

Bodyguard Services
561612 - Security Guards and Patrol Services



Smith & Mac Trucking, LLC

Tomica Thomas
414-349-5267
smithandmactruckingllc@gmail.com
2639 N. 17th Street, Milwaukee, WI 53206

Dump Trucking
484220 - Trucking, Local

SSM Trucking, LLC

Salvador Sanchez
414-678-8880
sanchezsm2468@gmail.com
4721 S. 81st Street, Greenfield, WI 53220

Dump Trucking
484220 - Trucking, Local

Tiles in Style, LLC dba Taza Supplies

Mariam Ezzy
630-473-9004
mariam@tilesinstyle.com
697 Executive Drive, Naperville, IL 60450

Supplier of Building Construction Products
238330 - Flooring Contractors

Virginkar & Associates, Inc

Hong Jiang
714-993-1000
jiang.hong@va-inc.com
1501 E. Orangethorpe Ave,
Fullerton, CA 92832

Bus and Rail Public Transit Technical and Management Consulting
541611 - Administrative Management and Consulting Services



Transportation Alliance for New Solutions (TrANS) prepares minorities and women in Wisconsin with the skills needed to gain access to the road construction industry.

DOT contractors hire TrANS Graduates as apprentices and laborers to help impact a retiring workforce in need of skilled and qualified workers. As of March 31, 195 highway construction workers are TrANS Graduates of which 35% are apprentices with the Bureau of Apprenticeship Standards. [Click here](#) for more information on ASP 1 TrANS Program Placement & Apprenticeship Guidelines.

68 TrANS Apprentices
38,550 Hours Assigned

127 TrANS Graduates
55,840 Hours Assigned

TRAVEL

Forward Services NE Region First Native American Journeyman Operator

Among their first graduates was Travel who went on to become the NE TrANS first Native American Journeyman Operator. He graduated in 2012, quickly earned an apprenticeship with the Operating Engineers Local #139. He's now in his ninth season in the industry, working with Dawes Crane, where he's become a Nationally Certified Crane Operator.



ALEX

Forward Services First Black American TrANS Journeyman Operating Engineer

Another of the program's firsts came when Alex became their first Black American graduate to become a Journeyman Operating Engineer. Before learning about TrANS, Alex was pushing himself to the max to support his three-year old girl on minimum wage. He graduated from the program in 2013 and spent the next three years dedicated to his apprenticeship. Today, instead of pushing carts, he's operating rollers, broom tractors, skid loaders, and asphalt paver screeds.



DANIEL

Human Resource Business Partner - Walbec Group

What makes FSC's TrANS graduates stand out? According to Daniel, an Human Resource Business Partner with Walbec Group, it's a combination of skills and attitude.

A 2014 TrANS graduate himself, Daniel now looks at prospective candidates for the qualities that TrANS inculcates into every graduate. As such, he has helped hire over thirty NE graduates at both Northeast Asphalt and Payne & Dolan to date. Daniel knows from firsthand experience that construction offers opportunities unlike any other industry for those dedicated workers who just need a chance to prove themselves.

Before TrANS, he had already earned an Associate Degree but still wasn't earning enough to support his family. He graduated from TrANS in 2014 and started as a flagger for his first season, before signing on as a Traffic Control Technician. He immediately saw the advancement potential of his career, and for over four years, Daniel worked statewide projects while doubling down on his efforts to earn his bachelor's.



TIA **FSC 2015 TrANS Graduate, Materials Coordinator and Civil Engineering student**

Similarly, Tia began her career as a flagger after graduating in 2015. She also saw the potential for a lasting career and joined Peters Concrete's team as a Quality Control Technician. She quickly earned their respect and has been promoted several times. Tia is currently a Materials Coordinator and has kept up her momentum by enrolling in Northeast Wisconsin Technical College Civil Engineering program.



CHARNELE **WRTP/BIGSTEP 2020-2021 SE-Roadbuilding Graduate**

When Charnele Evans started exploring her options through WRTP/BIG STEP programming, she was searching to find a career and not just a job. Now, Charnele is a graduate of our Road Building Class and has performed at a high level and experienced great success in the program.

Before finding WRTP/BIG STEP, Charnele worked at an adult group home, caring for the elderly and others with mental health issues. In order for her to make enough money to provide for her children, she would have to work at least 200 hours. After leaving school and her group home position, she knew she had to find something better for her and her kids.

Like so many others, Charnele hasn't always had valuable opportunities come her way. After a short incarceration, she knew she wanted to turn her life around. Upon her release, she moved in with her father to get through difficult times and sought after a program that would change her life.

The WRTP/BIG STEP class was not easy—but she was determined to make it work and get the most out of the experience. She was always on time and showed true leadership throughout her 7-week course. After multiple failed testing attempts and hours of tutoring, she successfully passed the class.

Charnele is now working at Current Electric as a construction laborer—a position that has changed her entire life. She's now able to provide for her family and looks forward to becoming a journey-person in the trades. Charnele has praised the staff at WRTP/BIG STEP for helping her on her way to a career she loves. We would like to congratulate and salute Charnele Evans as one of WRTP/BIG STEP's shining stars.



When Charnele found **opportunity** with WRTP/BIG STEP, her **life** started to change for the **better**.

The list goes on and on. From a bevy of apprentices including electricians and heat and frost insulators to union and non-union placements across the board, TrANS graduates know a great thing when they see it. They've advanced into positions ranging from Senior Nuclear Density Technicians to Plant Laborers, Journeymen Carpenters, Laborers, Iron Workers and more. They can attest that the opportunities construction affords women and minorities are endless.

Bid Express Small Business Network



The Bid Express (on-line bidding exchange system) Small Business Network (SBN) is a web-based communications/networking system designed for primes to post solicitations for quotations and electronic quote forms for DBE subs to create sub-

quotes and securely submit them to primes through their SBN account.

SBN features developed by Info Tech to support WisDOT DBE firms include:

- Keyword searches for bid items, bid tab analyses and plan holder/eligible bidders list
- Ability to create sub-quotes and select plan holders/eligible bidders as recipients.
- Ability to attach documents to sub-quotes, requests and replies.
- Email confirmation that a quote has been received
- Ability to customize sub-quotes with logos
- Export/import of CSV/Excel files to facilitate the completion of sub-quotes for DBEs as well as comparative analyses by primes.

If you are a WisDOT DBE firm and you submit quotes to primes bidding on WisDOT projects, you may be eligible for a no-cost SBN Account.

Sign-up by going to www.wi.bidx.com

- Under "Select a U.S. Agency" select "Wisconsin Department of Transportation"
- Click the "Request DOT SBN Sponsorship" link in the "Also Available" box to the right of the screen
- Fill in the "Bid Express SBN/DBE Account Request" form
- Request Account

Once your account is approved you will receive an e-mail notification containing your username/ password information.

Online SBN user guides are available on the BidX/SBN homepage and excellent SBN Customer Support is available at 888.352.2439. Please contact paul.ndon@dot.wi.gov for more information.



April 28 | 1:00 - 4:00 pm | Webinar by The Contracting Academy

Presented by the Wisconsin Economic Development Corporation and Wisconsin Procurement Institute

Is Your Proposal Responsive and Effective?

Writing a government proposal takes time, careful planning and a complete understanding of requirements. It must provide credible evidence that your business understands a problem, has a comprehensive solution, has the skills and experience to do the work and can provide the solution at a competitive price. Join us and learn what makes an effective winning proposal. All contractors and subcontractors looking to improve their proposals should attend!

VIEW THE FULL AGENDA AT THE CONFERENCE SITE

wicontractingacademy.org

SESSIONS WILL COVER:

- **State of Wisconsin Construction**
- **State of Wisconsin Goods and Services**
- **Federal Goods and Services**

TCA attendees will qualify for CPE credit.



EVENT

Minority Business Certifications Demystified

Thursday,
April 29th
4pm-6pm

Please register by April 26th to reserve your spot.

EVENT DETAILS

Are you a minority business owner looking to expand the reach of your business to government opportunities in the City of Madison, Dane County, WisDOT State Highways, and/or the State of Wisconsin? Do the acronyms DBE, MBE and TBE sound like alphabet soup? If so, this is the virtual event for you!

Please join our virtual platform to learn about each government program's unique certification requirements and tips for successfully bidding on government contracts.



[Register Here](#)

Sponsored by:

