

# DBE REPORTER

OFFICE OF BUSINESS OPPORTUNITY AND EQUITY COMPLIANCE

Summer 2022

**WISDOT COVID 19 INFORMATION** 

WisDOT Office of Business Opportunity and Equity Compliance has partnered with SCALE UP MILWAUKEE (SUMKE) to develop selected DBE firms through their programs: Rising Tide and SPARC.

Scale Up Milwaukee, an initiative of the Greater Milwaukee Committee, started in 2013 and is helping to create business growth for entrepreneurs in the Milwaukee area and beyond. Based on ecosystem theory, the initiative convenes selected cohorts of businesses to spur extraordinary entrepreneurial growth. Leveraging Scale Up's experience, SUMKE

recognizes a unique opportunity to impact not only business growth but also to help resolve economic and social disparities.

KE grow their ventures in terms of sales, marketing, finances, operations, and

· MILWAUKEE ·

finances, operations, and organizational development. Taught by local and national experts, business owners, faculty, and alumni, the virtual

training program consists of

small cohorts of businesses to foster relationships between companies. OBOEC is recruiting up to 5 non-competitive DBE firms to participate in the Fall 2022 Cohort.

opportunity, taking advantage of lessons learned

SPARC is a growth-centric virtual training program

owned businesses under \$1 million in revenue

with a focus on helping Black, Hispanic, and woman-

during workshops and how best to tell growth stories.

Rising Tide focuses on closing the racial wealth gap as it impacts business owners, their families, and their legacy, as well as recognizing and addressing the challenges presenter by the historic racial and generational wealth gap of Black and brown-owned

OBOEC is recruiting entrepreneurs who have a strong interest in focusing intensely on growing their sales, taking advantage of all the resources at their disposal and the growth opportunities that come their way. The highly motivated DBE must commit to engaging in team and community-building exercises with other participants to take advantage of the experience fully. Participants will learn how and be willing to tell their growth stories at every

CONTINUED ON NEXT PAGE

The DBE Reporter newsletter is published by the Office of Business Opportunity and Equity Compliance to educate, highlight, and connect DBE businesses and supporters.

DBE SUPPORT SERVICES OFFICE 6150 West Fond Du Lac Avenue Milwaukee, WI 53218

**VISIT US ONLINE** 



# Scale Up Milwaukee

businesses. SUMKE's approach focuses on identifying high-value activities and behaviors associated with creating, protecting, growing, and transmitting generational wealth, designed to advance all participants along the Generational Wealth Continuum by connecting them to information, tools, and resources for their journey.

Much of the work relates to enhancing wealth literacy among the participants.

#### Wealth literacy Indicators include:

- Insurance knowledge, including various vehicles for wealth transfer
- Familiarity with incorporation structures and their benefits
- Formation of an asset base and financial literacy

- Estate and succession planning
- Tax knowledge, including transition planning for wealth transfer
- Communication with successive generations to ensure smooth transition and understanding

OBOEC will sponsor a Rising Tide cohort for interested and highly motivated DBE firms next summer 2023. To learn more about these programs and how it can benefit your company, please contact Elizabeth Cizinsky, Director of Programs & Impact at elizabeth@sumke.com.

Ready to grow your company?

**APPLY TO SPARC TODAY!** 











# **WisDOT DBE Goal Summary Report**

Federal Fiscal Year 2022 (through July 2022)



#### **OVERALL DBE ANNUAL GOAL - 12.41%**

#### **OVERALL CONSULTANT AND CONSTRUCTION ACHIEVEMENTS**

Overall Federal Funds: \$918,378,549

Overall DBE Goal Committed: \$115,007,826

Overall DBE Goal Percent: 12.52%

Conscious Attainment: \$68,316,708

Neutral Attainment: \$46,691,118

#### DBE CONSTRUCTION CONTRACTS (October 2021 - July 2022)

Federal Funds: \$791,754,477

Assigned DBE Goal: \$69,030,779

DBE Goal Committed at Bid: \$72,283,989

Committed after Contract Execution: \$16,257,279

# Approved Contracts: 271

# Approved GFE: 42

#### DBE CONSULTANT CONTRACTS (October 2021 - June 2022)

Federal Funds: \$126,624,072

Assigned DBE Goal: \$740,000

DBE Goal Committed: \$26,466,558

# **Unified Certification Program (UCP)** Newly Certified DBE Firms | May 2022 - July 2022

#### **WISDOT**

#### EurekaFacts, LLC

Jorge Restrepo Rockville, MD 20850 (240) 403-1636

restrepoj@eurekafacts.com

**CERTIFICATE DATE:** 5/24/22 **HOME REGION:** Non-WI

**WORK CLASSIFICATION:** Professional Services

(Information Technology)

NAICS CODE: 541511 - Custom computer

programming services

#### **ACR Trucking, LLC**

Candice Rutkowski Greenfield, WI 53220 (414) 617-5224 acrtruckingllc@gmail.com

CERTIFICATE DATE: 05/31/22

**HOME REGION: SE** 

WORK CLASSIFICATION: Dump Trucking NAICS CODE: 484220 - Specialized Freight (Except Used Goods) Trucking, Local

#### **NMR Contractors, LLC**

Nicole Richardson Glenwood City, WI 54013 (715) 441-0855 nmrcontractorsllc@yahoo.com

**CERTIFICATE DATE:** 5/31/22

HOME REGION: NW

**WORK CLASSIFICATION:** Site Trailer Provision

Services

NAICS CODE: 532412 - Construction, Mining, and Forestry Machinery and Equipment Rental and Leasing

#### **PPK Traffic Services, LLC**

Frank Kyazze Milwaukee, WI 53209 (414) 940-2991 ppktraffic@gmail.com

**CERTIFICATE DATE:** 6/13/22

**HOME REGION: SE** 

**WORK CLASSIFICATION:** Heavy Highway

Construction (Traffic Control) NAICS CODE: 561990 – All Other Support

Services

#### **EE Consultants, LLC**

Sana Khatri Madison, WI 53719 (608) 239-5340

skhatri@eeconsultantsllc.com

CERTIFICATE DATE: 6/14/22 **HOME REGION: SW** 

WORK CLASSIFICATION: Professional Services

(Engineering Design)

NAICS CODE: 541330 - Engineering Services

#### **E6** Engineers Incorporated

Chiang Lee Austin, TX 78702 (414) 303-9090

chiang.lee81@gmail.com

CERTIFICATE DATE: 6/20/22 **HOME REGION:** Non-WI

**WORK CLASSIFICATION:** Professional Services

(Engineering Design)

NAICS CODE: 541330 - Engineering Services

#### **Electronic Knowledge Interchange** Company

Robert Blackwell Jr. Chicago, IL 60603 (312) 236-0903

rblackwell@eki-consulting.com

CERTIFICATE DATE: 6/20/22 **HOME REGION:** Non-WI

**WORK CLASSIFICATION:** Professional Services

(Information Technology)

NAICS CODE: 541512 - Computer software consulting services or consultants

#### Love Is Patient Medical Supplies, LLC

Latia Ference Milwaukee, WI 53218 (414) 215-5501 tiaference@yahoo.com

CERTIFICATE DATE: 6/22/22

**HOME REGION: SE** 

**WORK CLASSIFICATION:** Supplier of online medical supplies and equipment NAICS CODE: 423450 - Medical, Dental, and Hospital Equipment and Supplies

Merchant Wholesalers

#### Pantera Trucking, LLC

Ismael Ordaz Brown Deer, WI 53209 (414) 477-2198 yeyis05@gmail.com

**CERTIFICATE DATE:** 6/22/22

**HOME REGION: SE** 

**WORK CLASSIFICATION:** Dump Trucking NAICS CODE: 484220 - Specialized Freight (Except Used Goods) Trucking, Local

#### All Star Transport, LLC

Francisco Carrillo Milwaukee, WI 53215 (414) 491-1506

francisco.carr@icloud.com

CERTIFICATE DATE: 6/29/22

**HOME REGION: SE** 

**WORK CLASSIFICATION:** Dump Trucking NAICS CODE: 484220 - Specialized Freight (Except Used Goods) Trucking, Local

#### Alfaro & Son's Contractors, LLC

Vincente Alfaro Kenosha, WI 53143 (262) 308-8152

alfarocontractors@gmail.com

CERTIFICATE DATE: 6/30/22

**HOME REGION:** SE

**WORK CLASSIFICATION:** Incidental Construction (Clearing & Grubbing) NAICS CODE: 238910 - Site Preparation Contractors

#### **Trinity Freight Services, LLC**

Towana Bryant Fresno, TX 77545 (281) 431-0011

logistics@trinityfreightservices.com

**CERTIFICATE DATE:** 7/08/22 **HOME REGION:** Non-WI

work classification: Box Trucks; Logistics; Shipping & Handling NAICS CODE: 488510 - Freight Transportation Arrangement

#### Shaw's Trucking, LLC

Jermaine Shaw Milwaukee, WI 53218 414-745-3057

shawstrucking414@gmail.com

**CERTIFICATE DATE:** 7/27/22 **HOME REGION:** SE

**WORK CLASSIFICATION:** Trucking

NAICS CODE: 484220 - Specialized Freight (except Used Goods) Trucking, Local

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# Unified Certification Program (UCP) Newly Certified DBE Firms | May 2022 - July 2022

#### MILWAUKEE COUNTY

#### Fly Away Foods

Devika Maini Brea, CA 92823 (714) 612-3411 mainicorp@gmail.com

CERTIFICATE DATE: 5/3/2022 HOME REGION: Non-WI

**WORK CLASSIFICATION:** Food Service

Contractors

NAICS CODE: 722310 - Food Service

Contractors

#### **Black Orchid Research**

Dwayne Marks Milwaukee, WI 53227 (414) 315-9914 blackorchidresearch@gmail.com

CERTIFICATE DATE: 5/16/2022

HOME REGION: SE

**WORK CLASSIFICATION:** Professional Services

(Business Management)
NAICS CODE: 541611 - Business
Management Consulting

#### **OMG Its Gluten Free**

Julie Scianna Frankfort, IL 60423 (815) 469-4900

info@omgitsglutenfree.com

CERTIFICATE DATE: 5/16/2022 HOME REGION: Non-WI

**WORK CLASSIFICATION:** Bakery Products **NAICS CODE:** 424490 - Bakery Products (except frozen) merchant wholesalers

#### **SBS Tax LLC**

Ruth Shibilski Pewaukee, WI 53072 (262) 912-1310 sbstaxllc@gmail.com

**CERTIFICATE DATE:** 5/23/2022

**HOME REGION: SE** 

**WORK CLASSIFICATION:** Professional Services

(Administrative)

NAICS CODE: 561410 - Document

Preparation Service

#### **Lucid Logistics**

Evans Kohn Columbia, SC 29210 (803) 422-1519 evans@lucid2020.com

CERTIFICATE DATE: 5/27/2022
HOME REGION: Non-WI

WORK CLASSIFICATION: Box Trucks; Logistics; Shipping & Handling NAICS CODE: 424720 - Petroleum Bulk

Stations and Terminals

#### Aloekui, LLC

Rita Estremera Milwaukee, WI 53205 (414) 399-0979 info@aloekui.com

**CERTIFICATE DATE: 6/17/2022** 

**HOME REGION:** SE

WORK CLASSIFICATION: Non Construction

Manufacturing

NAICS CODE: 3256 - Soap, cleaning

compound and toilet prep manufacturing



WisDOT Office of Business Opportunity and Equity Compliance has a new logo for the DBE Program and WisDOT certified firms to use for their business marketing needs. WisDOT DBE firms are free to use the logo on their emails, websites, etc.

← CLICK ON THE LOGO FOR ACCESS AND USE

# **SBA Surety Bond Guarantee Program**

# **Surety Bond Guarantees**

### Help Small Businesses Thrive and Grow

Maybe you're in the construction, service or supply industries and realize that you need a surety bond to compete for new or larger contracts. What do you do? As a small or emerging business your options may be limited. For over 50 years the U.S. Small Business Administration (SBA) has helped small businesses get their first surety bond or increase their bonding capacity through the Surety Bond Guarantee (SBG) program.

## **Bridge the Gap**

With SBA-guaranteed bonds, working capital requirements are lower — while the traditional market provides for 10 times working capital, the SBG program provides 20 times working capital. Unused lines of credit can be used as capital, and applicants have a decision in hours for projects under \$400,000. And surety companies and agents authorized to issue these bonds have years of experience working with small businesses.

Overcome issues with credit scores or limited resources, establish your own bonding track record, and build for the future.

#### **Get Started**

To find an SBA-Authorized Agent visit sba.gov/osg

All SBA programs and services are extended to the public on a nondiscriminatory basis. (09/2020)



# 2023 Annual DBE Workshop & Neworking Summit

# DBE WORKSHOP & Networking Summit



# THURSDAY MARCH 2, 2023 10 AM-7 PM

- Preconference Workforce Development Virtual Workshops/Vendors Open
- Professional Development Workshops
- Mentor Protégé Program Participation Award Presentation
- Secretary's Golden Shovel Awards Luncheon
- Networking Reception

# FRIDAY MARCH 3, 2023 9 AM-12:30 PM

- Breakfast Power Hour with Panel
- Networking with Prime Contractors
- Networking with Professional Consultants
- Networking with TrANS Graduates
- Networking with WisDOT

TOUR INE

REGISTRATION: \$150 EARLY BIRD: \$99 ASK ABOUT EXHIBITING

# Wilderness Resort

WISCONSIN DELLS

**CALL** for reservations by January 30, 2023 **1-800-867-9453** 

For event room rate, state you are with **Leader #963496** www.wildernessresort.com