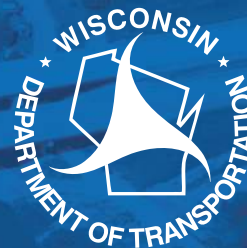


DBE Bid Letting Bulletin

September 10, 2024



HELPING DISADVANTAGED BUSINESS ENTERPRISES DO WORK WITH WISDOT



“While the project had a goal for 3.00% DBE participation, Rock Road achieved 15.17% project participation from DBE businesses in trucking, sawing, and pavement marking.”

The following DBE certified subcontractors worked on the USH 12 project project:

TRUCKING

- BRT Services, LLC
- KSD Construction
- M&J Krueger Trucking, LLC
+ Alan's Trucking, LLC
+ Guins Trucking, LLC
- MTC Moreno, Inc.
- Robin's Trucking, LLC
- Vizcaino's Trucking, LLC
+ Monos Trucking, LLC

SAWING

- Hard Rock Sawing & Drilling Specialist Co.

PAVEMENT MARKING

- P3 Infrastructure, Inc



Prime Project Spotlight

Project: 3575-03-71 / WISC 2022528

Jefferson County / SW Region

USH 012 – Fort Atkinson to Whitewater; CTH M to Buckingham Road

The USH 12 project was awarded following the September 2022 letting. **Rock Road Companies, Inc.** was responsible for the complete reconstruction of an approximately 4-mile stretch of the highway in Fort Atkinson, from Buckingham Road to CTH M.



ROCK ROAD COMPANIES, INC.™

This project called for all the existing pavement to be recycled on-site, using 29,000 tons of hot mix asphalt and 162,000 tons of base aggregate. 35% of the base aggregate consisted of crushed asphalt and concrete, which eliminated the need for 2,500 truckloads of imported materials from a quarry or pit, and another 2,500 truckloads of off-site material disposal. However, trucking was still an integral component of the job, and Rock Road worked with several DBE trucking firms, including Robin's Trucking LLC. In total, there were over 19,500 truckloads of hot mix asphalt, base aggregate, and excavation. The vast majority of which were transported by Robin's Trucking LLC and other DBE trucking firms. Robin continues to be a great partner to Rock Road providing trucks and DBE participation on a variety of projects. Whether it is paving, grading, or pipe we can always rely on good, consistent trucks for each project from her. Robin is always willing to go the extra distance regardless of where the project is located to continue our growing relationship.

While the project had a goal for 3.00% DBE participation, Rock Road achieved 15.17% project participation from DBE businesses in trucking, sawing, and pavement marking.

During the project, USH 12 was closed to through traffic, however many local residents live on this stretch of the highway. Maintaining and ensuring access to the residents presented challenges that required significant coordination between Rock Road, residents, and emergency services. Project updates were provided weekly, sometimes daily, to the school district, local officials, and residents.

The final pavement design for this project included 16-inches of select crushed aggregate under 8-inches of 1 ¼-inch crushed aggregate base course with 3-inches of 3MT PG58-28S HMA and 2 ½ -inches of 4MT PG58-28S HMA as the driving surface sourced from Rock Road's Nabor Pit.

DBE Spotlight Firm



Modern Crane Service, Inc.

Anna Prinsen

(608) 781-2252

office@moderncraneservice.com



Modern Crane Service, Inc. has been providing high-quality, professional crane services since 1971. We partner with both small and large customers in a wide variety of industries, but maintain special expertise in the industrial manufacturing sector. The use of state-of-the-art equipment combined with a highly skilled workforce allows Modern Crane Service, Inc. to efficiently and safely handle the building and heavy moving needs of our region. At Modern Crane Service, Inc. we strive to create long-term customer relationships. Our core values of professionalism, safety, honesty, dependability, and teamwork are the driving force behind our decision making and commitment to providing exceptional crane services.

Disadvantaged Business Enterprise (DBE)

Minority Business Enterprise (MBE)

Woman Business Enterprise (WBE)

Woman Owned Small Business (WSOB)

NAICS codes:

541611 - Administrative and General Management Consulting Services

238990 - All Other Specialty Trade Contractors

532412 - Construction, Mining, & Forestry Machinery Equipment Rental & Leasing

238120 - Structural Steel and Precast Concrete Contractors



NAICS codes

Prime contractors are responsible for checking DBE NAICS codes on the [UCP DBE Directory](#) for any work being claimed by a DBE for DBE credit on that project.

Selected work items

This is a reminder that #2 on the [DT1202](#) (Documentation of GFE) requires that prime contractors review each proposal and “...ensure that all work items are broken out into economically feasible units to facilitate DBE participation.” If there is a larger component to the project such as a bridge structure, proactively work with the 1st tier hiring subcontractor to identify DBEs who can provide quotes for work items included within a larger work type (ex: bridge painters and/or iron work/bar steel installers).

Self-performing work

Please remember to evaluate any DBE quote for a work type that your company is considering self-performing with more scrutiny.

Prime contractors can almost always perform the work for less cost. If your company submits a GFE request we look at both the percentage difference and dollar difference as it relates to the total bid amount.

Project Opportunity for DBEs

Proposal #007 | 10.00% DBE Goal

**Delafield – Hartland; Golf Rd to Vettelson Rd
Waukesha County (SE Region)**

This project offers a wide variety of DBE opportunities for horizontal construction. Visit the UCP Directory for a listing of DBE landscaping, trucking, surveying, traffic control, pavement marking, electrical and lighting, etc.

Newly Certified DBE Contractors

NEW

Flood Testing Laboratories, Inc.

NAICS code: 541380

Construction materials testing and inspection

Gil Berry & Associates

NAICS codes: 423310 / 423320

- Lumber, Plywood, Millwork, and Wood Panel Merchant Wholesalers
- Brick, Stone, and Related Construction Material Merchant Wholesalers

Lepke Trucking & Excavating, LLC

NAICS codes: 238910 / 237310

- Site Preparation Contractors
- Excavation
- Pulverizing and relay
- Grading
- Culvert installation and removal
- Shouldering

Timmy Edwards Transportation, LLC

NAICS code: 484220

Dump trucking (1 owned)

Utility Televis Expose & Locate, LLC

NAICS code: 561990

Underground utilities locating and site preparation

CERTIFICATION EXPANSION

Modern Crane Service, Inc.

NAICS code: 238120

- Vertical steel erection by crane or lift
- Precast concrete plank erection

Specialty DBE Contractors

Electrical Contractors & Other Wire Contractors/Lighting/Signals & Suppliers

NAICS codes: 238210 / 423610

- Universal Electric
- Adaptive Electrical Controls, Inc.
- Carlo Lachmansingh Sales, Inc.
- Dairyland Energy Solutions, Inc.
- Electrical Testing Solutions, Inc.
- Gandhi & Associates, Inc.
- Helberg Electrical Supply, LLC
- Hurt Electric, Inc.
- Price & Sons, Inc.
- Singh & Associates, Inc.
- Trinity Technology Services, Inc.
- Vinii Solar Engineering & Electric
- Woodland Consulting, LLC
- Zoe Engineering, LLC

Drainage/Storm Sewer

NAICS code: 237110

- Abitua Sewer, Water & Plumbing
- All-State Concrete Cutting
- Arrow-Crete Construction, LLC
- Brothers Infrastructure Group (BIG), LLC
- DK Contractors, Inc
- Dolson, Inc
- Enserv Enterprises, Inc
- JLA & Sons Construction Company
- Kim Construction
- Mavo Concrete Sawing Services, Inc
- Meyer Companies dba Pete's Water & Sewer
- Nadeau Companies, LLC
- Precise Underground Marking Corp
- Rsims Construction, LLC
- UPI, LLC

Specialty DBE Contractors continued

Clearing & Grubbing

NAICS codes: 238910 / 561370

- Conin Contractor Services, Inc.
- Gibraltar Landscape
- Hoffman Landscape, LLC
- Johnson Operating Services, LLC
- Putnam Construction, LLC
- Vanzile Contractors, LLC

Field Office

NAICS code: 531120

- NMR Contractors, LLC

Pavement Marking & Suppliers

NAICS codes: 238990 / 423830 / 423840

- Arrow Pavement Maintenance, Inc.
- CE Hughes Milling, Inc.
- Community Engineering Building Services
- Crowley Construction Corp
- GAT Supply Inc
- Highway Solutions
- Mitig Company, LLC
- Proline East, LLC

- Sanchez Painting Contractors, Inc.
- Sightline, LLC (VA)
- Singh & Associates, Inc.
- Thunder Road, LLC
- Toki & Associates (Milwaukee)

Milling/Rumble Strips

NAICS code: 237310

- CE Hughes Milling, Inc.

Sweeping

NAICS codes: 237310 / 488490

- On-Call Sweeping Gayton Enterprises

Heavy Highway Construction (Concrete Cutting/Drilling/ Sealant/Sawing Asphalt)

NAICS code: 238990

- Hard Rock Sawing & Drilling Spec.
- Mavo Concrete Sawing Services, Inc
- Mid-State Concrete Cutting Co.
- Midwest Boring, Inc
- Raimonde Drilling Corp.
- Tough Cut Concrete Services, Inc

Fencing

NAICS code: 238990

- Anderson Fence Arbor Green
- The Bartech Group
- Perez Fencing Jackson's Yard Care

Traffic Control

NAICS code: 561990

- ANASA Traffic Control Services
- LLC Bush Companies (Flagging)
- Community Traffic Control, LLC
- Emarin Group, LTD
- FCS, LLC
- Highway Solutions (pavement markings; grooving; temp tape)
- Kennedy Construction Management, LLC
- National Traffic Solutions, LLC
- PPK Traffic Solutions, LLC
- S.A.L. Traffic Control
- Steel City Contractors, LLC (Flagging)

DBE Opportunities Per Region and Proposal

Each month, Marquis Young, our DBE Utilization Engineer, identifies DBE sub-contractable opportunities, as well as DBEs who have NAICS codes specific to specialty work items. Please encourage your estimating teams to:

- **REVIEW** the region and proposal breakdown; and
- **UTILIZE** it as an additional resource, so your company is considering and including ALL potential DBE sub-contractable opportunities in your DBE solicitation and outreach efforts.

NOTE: The DBE Office sends the region and proposal breakdown shortly after the bid letting advertisement is posted.

If you have any questions, reach out to Marquis:
Marquis Young, DBE Utilization Engineer
marquis.young@dot.wi.gov / (414) 227-2157

TIPS FOR FINDING DBE OPPORTUNITIES

- Review the proposal(s) your company is bidding on and the selected work types identified in your solicitation.
- Compare that against the WisDOT DBE Opportunities breakdown per region and proposal.
- Are there DBE opportunities your company is missing and/or did not consider?
 - If so, have you updated the selected work items in your DBE solicitation?

Have you reviewed the region and proposal breakdown before sending out your DBE solicitation?

Incomplete and/or Inaccurate Attachment As:

Recently, we have seen an increase in Attachment As that are either incomplete and/or inaccurate. The DBE Office will follow-up after bids are posted to provide a friendly reminder, but we also ask that prime contractors have a **process in place** to catch and correct AA issues before submitting them.

The most common Attachment A issues:

In the First Section:

- The Proposal ID, Proposal Number and/or Date is incorrect

In the Second Section:

- The prime contractor and hiring subcontractor names are reversed or only the hiring subcontractor name is listed.
 - The prime contractor name is **FIRST**. The hiring subcontractor name is **SECOND**
- The **Total DBE Credit Value** differs from the amount electronically entered into BidX. Sometimes this is off by pennies, so please **double check** all amounts for accuracy.

General Bid Letting Reminders

BPD Team and DBE Team Bid Letting Contacts

On bid letting day, it is important that you reach the right person who is the **Subject Matter Expert** for your question. If your company has a question, please reach out to the following people who are available up to 11:00 AM the day of the LET:

**BidX/Project Bids/
DBE Bin File Questions:**
Deanna Goebel (BPD)
IS Business Automation/Bid
Letting Specialist
Deanna.goebel@dot.wi.gov
(608) 267-6967

eSubmit Questions:
Ijeoma O'Rorke (DBE Team)
Bid Letting Coordinator
ljeoma.ororke@dot.wi.gov
(414) 266-1173

Bin file reminder:

If you do not see a DBE in the Bid Express .bin file but know the DBE has been newly certified – please submit a PDF DT1506 and Attachment A for that DBE if you are entering DBE credit electronically. If you are attaching a PDF DT1506 instead of electronic entry, add the DBE to the commitment. We will review and confirm DBE credit and combine into one DBE commitment.



eSubmit has been upgraded. Bidders will now get an email notification that lists **ALL** uploaded documents. Please test the platform prior to bid letting day and reach out to DBE_Alert@dot.wi.gov if you encounter any issues.



Bid Letting Binder: There is a lot of information online to assist prime contractors with the bid letting and GFE process. In addition to reviewing this information online, consider keeping an updated bid letting binder. Instead of searching for emails if you have a question, maintain a binder with the following sections:

- [WisDOT Bid Letting Resource Guide](#)
- [Monthly Bid Letting Newsletters](#)
- [Beyond the Basics: Optimizing DBE Construction Utilization for Primes](#)
- [GFE Tool Kit](#)
- [GFE Tool Kit Appendix](#)
- [Outdated DBE Contact Reminder](#)
- [eSubmit Instructions](#)
- Internal processes, procedures, policies & GFE data tracking

This binder can also be used as a training manual for new employees.

GFE

Approval Percentages Per Region/Per Awarded Projects YTD through August 2024

NE Region – 9.38%

3 GFE Approvals
32 Awarded Projects

SE Region – 6.82%

3 GFE Approvals
44 Awarded Projects

NW Region – 1.92%

1 GFE Approval
52 Awarded Projects

NC Region – 0.00%

0 GFE Approvals
29 Awarded Projects

SW Region – 0.00%

0 GFE Approvals
58 Awarded Projects

NOTE:

As of August 2024, all projects with federal funds have been awarded.

GFE 1:1 Sessions

It is recommended that your company has a GFE 1:1 at least once a year with WisDOT.

The GFE Analyst is available to answer any questions regarding Good Faith Effort and discuss areas of opportunity to strengthen your company's GFE request.

CONTACT:

Kathleen Panak | GFE Analyst
kathleen.panak@dot.wi.gov
(262) 548-6459

GFE Reminders

The best way to demonstrate Good Faith Effort (GFE) is by meeting the assigned DBE goal. However, we always recommend that prime contractors continue to work with DBEs during the bid letting – the DBE Office considers **NEUTRAL DBE participation on the GFE Rubric also a demonstration of Good Faith Effort.**



IN AUGUST 2024, there were (10) proposals with an assigned DBE goal. For the third month in a row, there were (0) GFE requests. **GREAT JOB** again meeting the assigned DBE goals at bid time!



Upcoming Stakeholder Meetings and Events

We invite all prime contractors to participate in the meetings and events below.

Your feedback is an important part of how we shape and improve the DBE Program. These meetings are meant to communicate important upcoming changes as well as provide a forum to prime contractors to ask questions and voice concerns.

Trans-AC Meeting

This is an industry stakeholder group meeting where current updates and issues are discussed with construction industry and DBE Program staff. All are welcome to attend – we encourage feedback and questions.

For more information contact: [Lori Green](#)

NEXT MEETING:
September 17, 2024
1:00 pm – 3:00 pm CST

TEAMS meeting invite to the Trans-AC Meeting can be found [here](#).

Call in information: (608) 571-2209
Phone Conference ID: 588 531 454#

Trans-CAC Meeting

Quarterly meeting of TRANS-CAC stakeholder group to discuss current updates with WisDOT consultants, the DBE program, and DBE industry consultants.

For more information contact: [Kathleen Panak](#)

NEXT MEETING:
October 23, 2024
10:00 am – 12:00 pm CST

TEAMS meeting invite to the Trans-CAC Meeting can be found [here](#).

Call in information: (608) 571-2209
Phone Conference ID: 588 531 454#

DBE Stakeholder Advisory Committee

DBE Stakeholder Advisory Committees operating in the **Northeast Region** and **Southeast Region** work with WisDOT on the following:

- Approaches to achieve greater DBE participation and strategies to monitor progress
- Upcoming transportation projects and learning about opportunities to partner with other firms
- As a liaison to communities
- Creating and implementing strategies for cultivating a diverse workforce

Southeast Region

The DBE Stakeholder Advisory meeting in the Southeast Region meets on a quarterly basis. For more information contact: [Christina Crain](#)

NEXT MEETING:
October 24, 2024
10:00 am – 12:00 pm CST

TEAMS Link to the Southeast Region DBE Stakeholder Advisory Committee meeting can be found [here](#).

Call in information: (608) 571-2209
Phone Conference ID: 823 230 709#

Northeast Region

The DBE Stakeholder Advisory meeting in the Northeast Region meets on a quarterly basis. For more information contact: [Christina Crain](#)

NEXT MEETING:
November 15, 2024
10:00 am – 12:00 pm CST

TEAMS Link for the Northeast Region DBE Stakeholder Advisory Committee meeting can be found [here](#).

Call in information: (608) 571-2209
Phone Conference ID: 836 911 741#